



# 4 REASONS Why Our Team

## 1 Team Synergy

The success of any project is driven by team experience and dynamic. Gilbane shares a deep and successful portfolio of relevant work with our design partners Stantec and QEA.

**There is no learning curve for this exceptional team.**

- › Gilbane shares a national strategic partnership with Stantec with *136 projects totaling over \$3 Billion*.
- › Locally, *Gilbane has delivered over \$220M in educational facility work with QEA – primarily Design-build K-12* and community-based projects in the local NOVA market.
- › The *Stantec + QEA partnership is currently delivering K-12 national and local best practices* to clients in Northern Virginia to re-envision their learning campuses.

## 2 Leadership in K-12 Design and Construction

We bring **expert resources from the nation's top K-12 design and construction firms** as well as a team of local educational facility experts with the experience and capacity to support Falls Church.

- › Gilbane and Stantec are *ranked as the #1 K-12 Builder and #1 K-12 Designer* nationally by Building Design + Construction 2017.
- › QEA brings *local K-12 expertise with an award-winning portfolio* of urban school projects in Northern Virginia and DC delivered with this team.
- › Our design-build team of Design-Build Project Manager, Tony Barton, Project Manager, Aaron Trout and Superintendent, Eric Fritz *successfully delivered a similarly complex \$124M LEED Platinum High School in the DMV*.

## 3 Extensive K-12 Design-Build Experience

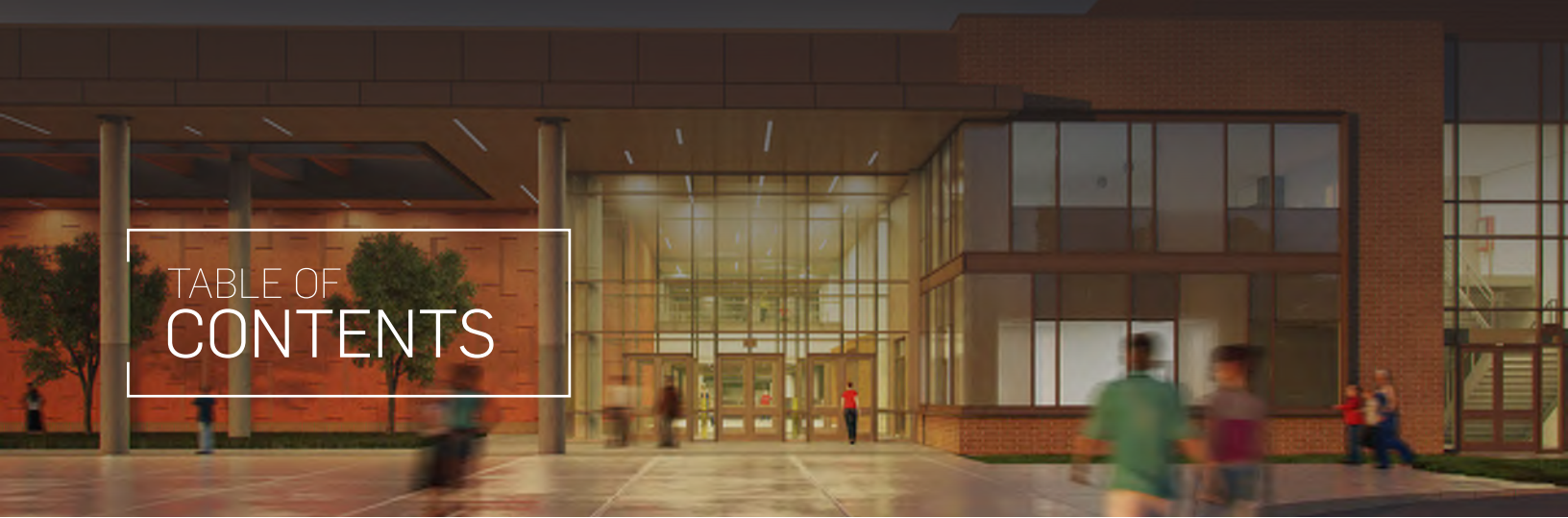
We offer the best practices and seamless approach learned from over **\$630M in recent Design-Build K-12 projects** including:

- › Dunbar Senior High School
- › H.D. Woodson High School
- › Roosevelt Senior High School
- › Blacksburg High School
- › Marie H. Reed Elementary School and Community Learning Center
- › Ron Brown College Preparatory High School

## 4 Focus on Your Priorities

**Our team's approach is laser-focused on Falls Church priorities** and creating a high-impact design that Builds Community. We are committed to:

- › *Meaningful, consistent engagement* with the Community
- › *Minimizing Cost*
- › Delivering a *21<sup>st</sup> Century, high performance* learning environment
- › Driving a *holistic campus approach*
- › *Maximizing Program*
- › Creating a *sense of urban place*
- › *Connecting the campus to the community*



# TABLE OF CONTENTS

Cover Letter

Signed RFP pg 1

<b>A</b>	Executive Summary	1
<b>B</b>	Table of Contents	2
<b>C</b>	Qualifications and Experience > Attachment A & B	3
<b>D</b>	Resumes	17
<b>E</b>	Management Approach	32
<b>F</b>	Design Approach	53
<b>G</b>	Past Projects – Contractor > Attachment C	74
<b>H</b>	Past Projects - Architect/Engineer > Attachment D	116
<b>I</b>	Optional Information > Attachment K > Signed Addendum	146